

SABIT GROUP PROGRAM

RESIDENTIAL and COMMERCIAL CONSTRUCTION for CENTRAL ASIA MAY 21 - JUNE 18, 2005

DELEGATE BIOGRAPHIES

Ihtiyor Burhanov Rem-Stil Ltd.

Director

Ferghana, Uzbekistan

Rem-Stil Ltd. is one of the major construction companies in Ferghana, located in the eastern part of Uzbekistan. The company is private, and its clients include hospitals, factories, small and medium-sized enterprises, and public organizations. A significant portion of company revenue is generated through construction projects for small- and medium-sized enterprises. Mr. Burhanov's major areas of interest for his SABIT training are quality control of materials, new equipment, and sources of finance for new projects and reconstruction efforts. He has had experience working with USAID and Pragma Corporation, and also works with U.S.-produced materials, such as Armstrong flooring.

Sulton Fayziyev Tibtamirlashkurilish Chief Engineer

Tashkent, Uzbekistan

Tibtamirlashkurilish was privatized in 2000, and offers engineering, design, construction services, production facilities, and warehousing facilities. Mr. Fayziyev has worked for twenty years at the company, and would like to learn more about financial and commercial aspects of the construction industry. He is also interested in starting a joint venture with a U.S. company, as their production and warehousing facilities possess spare capacity. He also notes that a major problem he faces in his work is that climactic considerations with respect to materials and construction techniques are often ignored, leading to problems during the construction process.

Therefore, he would like to examine this question in more detail during his four weeks in the United States.

Bayramdurdy Gayypov Arckach Gurlushyk Chief Engineer Ashqabat, Turkmenistan

Arckach Gurlushyk is one of the leading construction material producers in Turkmenistan, supplying official government construction projects, in addition to orders from private clients. Mr. Gayypov is responsible for overseeing technical aspects of production, which includes large concrete panels and forms, and supervising day-to-day production. The areas of the U.S. construction industry that he would most like to survey are subsystem construction, transportation of materials, concrete production, and seismic considerations in design and construction.

Muratbek Ibrayev Neboskreb Ltd. Director

Bishkek, Kyrgyzstan

Mr. Ibrayev is involved with multi-unit residential construction and smaller scale commercial construction projects, like gas stations and other smaller facilities. His company receives the completed design and work order from the client, purchases the materials, and executes the construction. He has several tasks he would like to complete while in the United States. First, he would like to explore the possibility of leasing equipment from United States manufacturers; second, he would like to partner with U.S. companies that have greater building capacity to enable bidding on larger projects; and third, to gain the knowledge necessary to start in-house production of building materials. Due to the rapid growth of construction activity in Kyrgyzstan, Mr. Ibrayev feels these are the most important components for his company's success, and the success of his future partners.



Galimzhan Kassymov State Enterprise "Astanagenplan" Chief Engineer Astana, Kazakhstan

Astanagenplan is responsible for the coordination and planning of construction, engineering, design, and transportation development for the city of Astana, the new capital of Kazakhstan. A particular focus of the organization is governmental building projects, but they also work with residential and commercial construction projects. Currently, a major priority for Mr. Kassymov is residential construction. There is a shortage of residential units available in Astana due to rising building material costs. This has led to a lag in construction activity, and a number of incomplete residential projects around the city. Related to this primary problem, Mr. Kassymov would like to examine funding issues,

considerations in the permitting and zoning processes, and

Tamara Khalikova Stroyinvest-2000, Ltd. Director

construction supervision and oversight.

Dushanbe, Tajikistan

Stroyinvest-2000 Ltd. was founded by Ms. Khalikova two years ago, and is one of the most prestigious civil engineering and construction firms in Tajikistan. It produces some building materials, and also possesses its own trucks and heavy machinery. As the construction industry is just now beginning to develop in Tajikistan, Ms. Khalikova sees a number of obstacles to future growth that she hopes her SABIT program experience will help her resolve, including a lack of well-trained specialists, a wide disparity between generally accepted international and domestic building standards, and poorly written building codes and legislation.

Azizbek Lashkarbekov Pamirstroy Chief Director Khorog, Tajikistan

Pamirstroy is the chief contractor for the Tajikistan Ministry of Construction in the southern region of the country, on the border with Afghanistan. Mr. Lashkarbekov oversees all aspects of construction, from design through project completion, and supervises a staff of over 700 employees. Under his direction, Pamirstroy has completed a number of projects funded with money from the World Bank and other international organizations. Primarily, he would like to have a better sense of how construction companies in the United

States are organized, with respect to both operations and administrative and financial duties. He feels that comparing organizational structures and processes will lead to his ability to eliminate waste, thus making Pamirstroy a better potential partner to foreign companies and organizations.

Roza Meliboeva

Muhandist

Director

Urgut city, Uzbekistan

Ms. Meliboeva's company is located in the Samarkand Oblast to the southwest of Tashkent, the capital of Uzbekistan. Its activities include both residential and commercial construction; annually, the company builds roughly 2,500 square meters of housing. Due to ongoing shortages of building materials, Muhandist re-invested part of its profits into production facilities, including bricks, window and door frames, floor boards, and aggregate materials. While in the United States, she would like to get a better idea of construction and material standards, how materials are used in construction, and to see new equipment and technologies in practice.

Gulzada Muktarova

Kazakh Academy of Architecture and Civil Engineering Rector

Almaty, Kazakhstan

The Kazakh Academy of Architecture and Civil Engineering is the leading educational institution for the construction industry in the country, and maintains numerous relationships with foreign universities and organizations in the sphere of architecture and civil engineering. In addition, representatives from the top Kazakhstani construction companies participate on the University Board of Directors. It is Ms. Muktarova's hope that her time in the United States will enable her to become more familiar with current industry trends in materials and equipment, which she will be able to share with her university and through the Kazakhstan Construction Association, a partner of her university. She also would like to find out more about architecture and engineering education.

Kanat Nurkin Kanatecs Co.

General Manager

Astana, Kazakhstan

Kanatecs Co. is a multifaceted company, offering construction services, building materials, and equipment. They are currently building a factory for production of metallic construction materials, and also represent a number of foreign producers of building materials in Kazakhstan. In the construction sphere, Kanatecs Co. has already completed several multi-story residential complexes, and is looking to expand its activities into other areas. Mr. Nurkin is most interested in approaches to overall management of construction companies, especially in the areas of strategic planning, project management, finance and revenue flows, and cost estimating.

Aidyn Rakhimbayev Build Investments Group General Director

Astana, Kazakhstan

Mr. Rakhimbayev's company has roughly 1000 apartments under construction in Astana that they are hoping to sell at prices ranging from \$50/square meter to \$1000/square meter. The overall holding consists of numerous divisions, including materials manufacturing, engineering, construction, sales and marketing, and property management. The company has been certified as ISO 9002 compliant. His primary interests for his training session are sub-system construction, building codes, building materials, and financial aspects of the U.S. construction industry.

Boranbay Sabyrzhanov Atyrau Nedvizhimost Chairman

Atyrau, Kazakhstan

Atyrau Nedvizhimost is one of the largest construction companies in Atyrau, the headquarters of Kazakhstan's oil and gas industry. The company is rapidly expanding, with plans to build a concrete plant, implement ISO standards, and find foreign financial backing in the next few years. Because of the rapid growth of the energy sector, domestic and foreign companies arriving in Astana are creating an unfulfilled demand for residential and commercial construction in the region. Mr. Sabyrzhanov is most interested in U.S. construction best practices, seeing new building technologies implemented in the field, and in meeting with financial institutions that have an interest in working in Kazakhstan.

Ulugbek Sattorov

Scientific Center "Qurilish Konstruksiya" Director

Tashkent, Uzbekistan

Qurilish Konstruksiya is a privately owned research and development center that is 50% owned by Mr. Sattorov. The center conducts testing of existing structures and building materials, works with seismic standards in construction, and offers design and cost estimating services. In the near future, the center would like to build a production facility and become a supplier for local construction projects. Mr. Sattorov would like to be exposed to U.S. construction standards and building codes, in addition to IT applications in construction, including CAD and cost estimating software and programs.

Khasanali Suyarov

Arkhicom

General Director

Dushanbe, Tajikistan

Arkhicom is one of the largest construction firms in Tajikistan, with projects that have involved Turkish and Afghan partners in several regions throughout the country. They offer all services related to construction, and have about twenty permanent employees, supplemented by thirty to forty contractors during busier construction periods. Mr. Suyarov would like to learn more about commercialization of construction technologies, building materials, and is open to discussing potential projects with any interested parties here in the United States.

Assylkhan Utenov Kontinent-Stroy

Director

Astana, Kazakhstan

Mr. Utenov is currently supervising two major housing projects, one in Astana, and a second in Karaganda. Kontinent-Story provides financial backing and technical control, in addition to marketing and sales support, for these projects. The company sub-contracts parts of these projects to Turkish construction companies. In his opinion, there are a few major problems with the construction industry; first, the prevalence of Soviet-era building and materials standards that do not reflect current local building conditions and materials. In addition, these old standards do not take into account the climactic conditions of the area. Secondly, he feels that the lack of modern cost estimation methods in Kazakhstan leads to budgetary problems during and after construction projects. Therefore, he would like to examine U.S. project and financial management in the construction sector, the development of building codes and construction standards, and material production.

Mavzhuda Yarmatova Dushanbestroy Director Dushanbe, Tajikistan

Dushanbestroy was directly under the supervision of the Tajik Ministry of Construction, but Ms. Yarmatova recently started the process of privatizing the division. As a result, she would like to reorganize her company among the lines of a private U.S. construction company, implementing principles of financial management, especially in regards to cash flow and relationships with suppliers. In addition, she would like to see specific types of equipment, including concrete vibrators and welding equipment. Lastly, she would like to find a reliable U.S. building materials supplier, as her current suppliers do not provide materials of sufficient quality for her work.

Dushanbestroy has worked on sub-contracted projects for the U.S. Embassy in Tajikistan, and is hoping to increase its number of projects with foreign partners.

Kanat Zhumadildin Naiza-Kurylys, LLC Deputy Chairman Astana, Kazakhstan

Naiza-Kurylys offers a full range of construction services in several regions of Kazakhstan. The company has completed over thirty construction projects since its inception in 1996, a total of over 120,000 square meters of residential and commercial buildings, including the World Trade Center of Astana. Mr. Zhumadildin's primary areas of interest for his training are management of major construction projects, decision-making considerations in major construction projects, and mixed-use facilities. He would also like to learn about integrated project management systems.

Sarsembek Zhunussov Public Enterprise "Astanagenplan" 1st Deputy Director, Chief Architect Astana, Kazakhstan

Astanagenplan is responsible for the coordination and planning of construction, engineering, design and transportation for the city of Astana, the new capital of Kazakhstan. Mr. Zhunussov works with overall city design, and integrating mixed-use facilities and neighborhoods into the overall scheme of Astana's city plan. He is also a member of the Kazakhstan Architects Union, and has participated in numerous international competitions and design contests. He is looking forward to exchanging information with his colleagues in the United States, would like to receive more information about building standards and residential building codes, and learn more about considerations for calculating parking lot size and design.